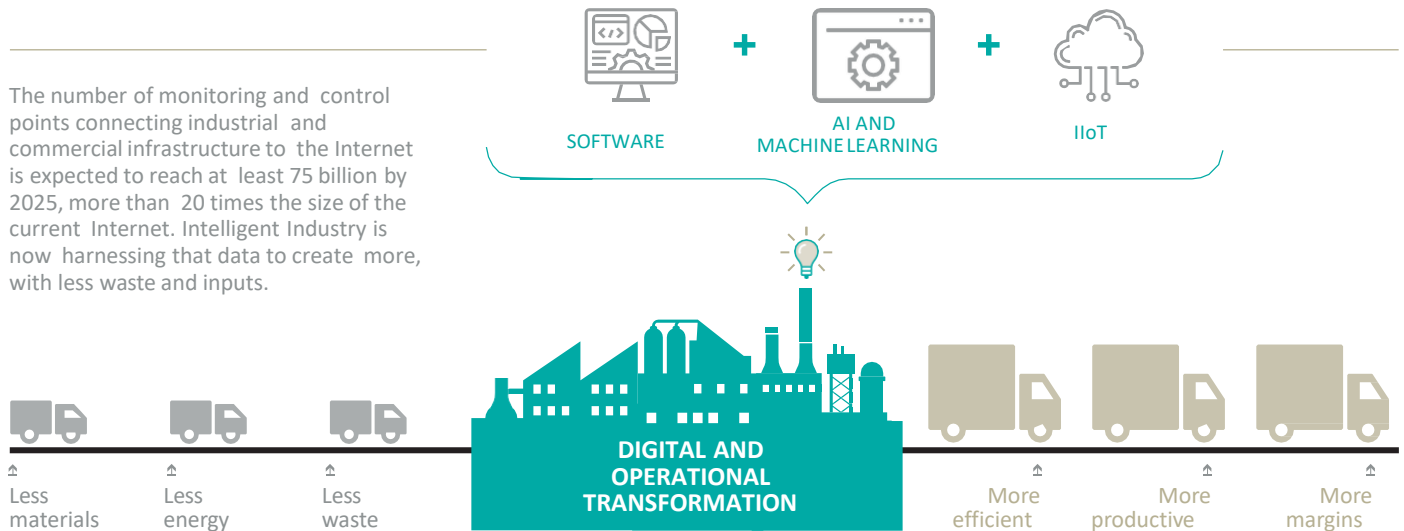


Yaletown Partners is the leading Canadian investor focused on advancing Digital Transformation and the Intelligent Industry. We invest in the integrated technology stack of IIoT, AI/ML, and Operational Software, catalyzing the disruptive power of operational transformation and modernization across traditional sectors and industries. Yaletown has 50+ investments across multiple active funds with AUM in excess of \$250 million.

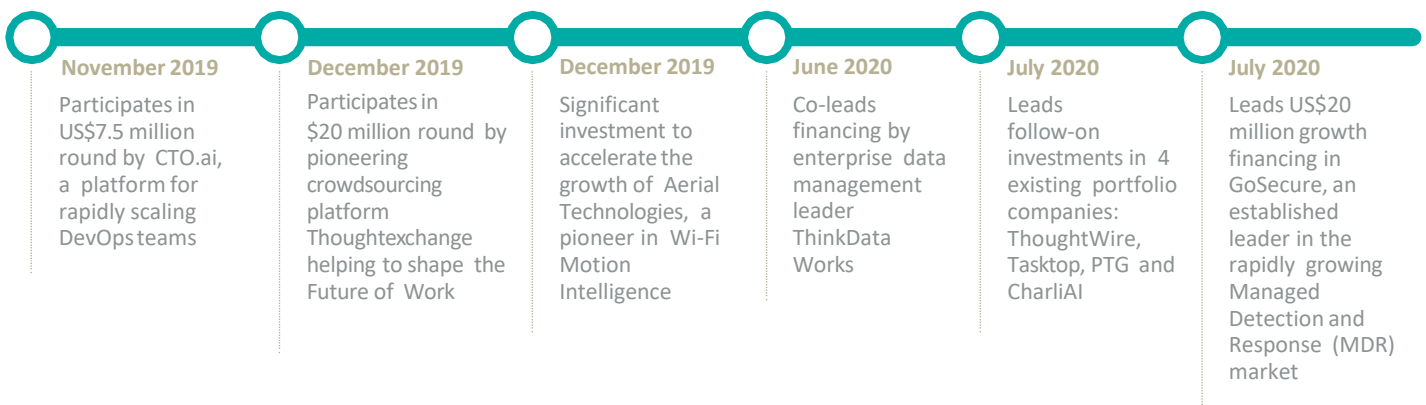
The Intelligent Industry accelerates the convergence of information and operational technologies. Digitalization of traditional industries is the most significant near-term opportunity to not only drive productivity and efficiency gains but enable climate resilient growth. Canada is a global leader in the technology companies driving the Intelligent Industry.

Less is More

The number of monitoring and control points connecting industrial and commercial infrastructure to the Internet is expected to reach at least 75 billion by 2025, more than 20 times the size of the current Internet. Intelligent Industry is now harnessing that data to create more, with less waste and inputs.



Select Recent Transactions



Noteworthy Exits

- Acquired by Microsoft in 2019
- Acquired by Comlinkdata in 2019
- Acquired by GE Capital in 2016
- Acquired by NetSuite in 2015 IPO on
- TSX Venture in 2015

Investment Partners

Some partners we have worked with include:



Our approach

Growth Partners

We finance and support entrepreneurs to help with increasing revenue, further commercializing products, scaling teams, and advancing business strategy to gain greater market share.

Accelerating Growth: Realizing Strategic Value

Yaletown helps companies position their technology to enable and drive the digital and operational transformation of traditional industries, services, real estate and infrastructure. By delivering value through expertise, strategic capital, and a diverse network, Yaletown partners with technology companies that accelerate digital transformation.

Select Portfolio Companies



ThoughtVire



GOSECURE



thoughtexchange



Aerial
WIFI MOTION ANALYTICS

Our team

Yaletown Partners is managed by a diverse team of successful entrepreneurs and executives-turned-investors with expertise in operations, institutional and strategic venture capital, private equity, corporate law, and board governance.



Salil Munjal, ICD, D
Managing Partner



Hans Knapp
Partner



Shyam Gupta
Partner



Brad Johns
Partner



Eric Bukovinsky
Partner



Sophie Gupta
Principal



Michael Sfalcin
Principal



Arden Tse
Investment Manager



Wendy Lee
Director of Finance

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